fall 2017





Thanks for the Warm Welcome! SOUTHSIDE JANESVILLE GRAND OPENING

Saturday, August 12, was a beautiful day – and not just because of the sunny weather. We were touched by the warm welcome we received when over 450 people joined us at our grand opening party for our new south Janesville branch, the city's fourth Blackhawk location.

Attendees enjoyed brats and hot dogs on the grill as well as delicious treats from local organizations, including fresh kettle corn from Janesville's own Gourmet Popcorn, fruit pies from Eagle Inn Restaurant and cold root beer from A&W. The fun also included an onsite broadcast by WCLO, face painting and animal balloons for the kids, and gift bags for the adults.

Guided branch tours provided a glimpse into the memberfriendly design that features comforting amenities like a fireplace and coffee bar. The new full-service branch, located at 1545 Center Avenue, officially opened its doors on Monday, August 14, following a ribbon-cutting ceremony with Forward Janesville, employees and members.

The branch offers convenient access for this active southside sector, and the response has been overwhelmingly positive. We've received many well wishes, including:

> "Glad you are on the south side. We needed vou here."

> > "We don't have to drive so far to do our banking at Blackhawk!"

Meet Our Branch Staff



From Left to Right: Nastassja Killian, Lead Teller, Jessica LaForce, Full-Time Member Advisor. Jessica Krause, Full-Time Teller, Tim Rice, Senior Mortgage Officer, Angela Hoium, Branch Manager, Jessica Gilbertson, Full-Time Teller, Anna Bliss, Part-Time Teller

"Yes! Right around the block!" "Lucky to have you in the neighborhood."

We're grateful to be part of such an incredible community! Thanks for your support, and we hope you'll visit us soon.

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STRONG

Since 1965

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Trick or Treat with Us

Fall Calendar of Events

October 3	Beloit Senior Fair
October 5 October 6	Rock County Historical Society
	– Spirits in the Night Kickoff
October 6	Milton Member Appreciation Picnic
October 7	YMCA Tropical Fiesta
October 12	YWCA Cooking for a Cause
October 13	Beloit Member Appreciation Picnic
October 19	International Credit Union Day – Punch and Cookies in all branches
October 19	Rock Regional Business Expo
October 20	Kenosha City Employees Credit Union Member Appreciation Picnic
October 26	Delavan Member Appreciation Picnic
October 27	Stoughton Member Appreciation Picnic
October 27	American Red Cross Blood Drive at Court St.
October 31	Halloween trick or treating at all of our branches
November 18	ECHO Thanksgiving Basket packing and delivery
November 23	Thanksgiving (Closed)
November 24	Open (Normal business hours)
December 1	Holidazzle in Beloit
December 1-3	Janesville Jolly Jingle
December 2	Milton Chamber Christmas Walk
December 2	Rock County Historical Society Tallman House Adult Night at the Museum
December 8-10, 14-23 and 28-Jan. 2	Rotary Gardens Holiday Light Show in Janesville
December 16	Janesville School District Delivering Bags of Hope
December 25	Christmas Day (Closed)
January 1	New Year's Day (Closed)

Board of Directors

Mary Frederick, Chairperson Marge Fenrick, Vice Chairperson Shannon Riley, Secretary Tom Osmond, Treasurer Edmund Halabi, Director John Jenks, Director Tim Silha, Director Glenn Lea, Emeritus Director Victor Corro, Associate Director Sue McGinniss, Associate Director Sarah Fegre, Associate Director

So Thankful FORE Our Member Businesses!

2ND ANNUAL MEMBER BUSINESS APPRECIATION GOLF SCRAMBLE

We had a ball on the golf course with our member businesses on June 13 for Blackhawk's Member Business Golf Outing and dinner at Koshkonong Mounds Country Club. More than 140 business members turned out to enjoy 18 holes of golf, as well as food, dessert and beverages at each tee box. The event also included a putting contest and games, with a delicious dinner adding the perfect final touch to a fun day.



"There were so many nice compliments from our members," said Director of Membership Development Tammy McCaslin Krebs. "Many told us they were welcomed with warm smiles and felt important all day."

That was the goal – because our member businesses are important to us, and we appreciate their business with Blackhawk! Our special thanks to the countless people who worked behind the scenes and at the event to ensure another fun, successful outing.

> You're Van-tastic! THANKS FOR HELPING US "CRAM THE VAN"



Your school supply donations made a big difference again this year! Blackhawk is happy to report that 100% of the supplies and money generated through the "Cram the Van" school supply drive was distributed to children at the following area schools:

- Adams Elementary in Janesville
- Lincoln Elementary in Janesville
- Harrison Elementary in Janesville
- Roosevelt Elementary in Janesville
- Turtle Creek Elementary in Delavan
- Edgerton School District in Edgerton
- Milton Food Pantry in Milton
- Stoughton Area School District

Your generous contributions are truly appreciated. A special note of thanks goes to Fagan Automotive, who again provided the vans to fill with supplies, made a generous donation and helped Blackhawk spread the word.







Support Local Businesses with Your Community Coupon Book

- Stop by any Blackhawk branch to pick up the seventh annual coupon book.
- Download the "Buy Local by Blackhawk" app to have all of the coupons loaded into your phone.



Buy One Taco Salad, Get One Taco Salad 1⁄2 OFF

with coupon and two drink purchase.

Offer expires April 30, 2018.

15 N. Arch St. Janesville, WI 53548 608-752-9908

Who's Who in the Community Coupon Book: GETTING TO KNOW "MY APARTMENT PUB & GRILL"

For owners Patty and Chuck Reynolds, My Apartment Pub & Grill is all about family. The couple teams up to do everything from cooking to maintenance to bartending, and their daughter has also waitressed for 10 years. But the family bond goes well beyond that to include their staff and customers.

"We're very tight-knit here because our employees have been with us for a long time, with many starting at age 14 and working through college," Patty said. "We've also made so many good friends we've met as customers, people we now do social activities with and who are like family to us."

Patty calls the restaurant her heart and soul, giving her the chance to do what she loves most – being in the kitchen, meeting new people and making connections with the many My Apartment regulars. Her ties to the restaurant date back to 1990, when she started working as a waitress on Friday nights and helping the original owner whenever possible. When asked if she would like to buy My Apartment in 2005, she jumped at the opportunity to not only continue serving great food – but also the community itself.

> "I grew up seeing my dad always giving back to the community and that's really important to me," said Patty, who offers fundraisers at the restaurant by allowing schools and churches to wait tables and keep the tips - with one church earning \$8,000. She also does fundraising for the Rock County Cancer Coalition and ECHO Men's Homeless Shelter. "The fact that Blackhawk is also so involved in the community makes me very proud to be a member there. Not a lot of businesses go above and beyond like they do."

> > "We're a very family friendly restaurant," Patty said. "I want everyone to feel like this place is not just 'My Apartment,' but theirs."

Blackhawk Strives to Help Save Lives

CPR AND AED TRAINING FOR EMPLOYEES

Did you know that four out of five cardiac arrests happen at home and only 8% of people who suffer a cardiac arrest outside of the hospital survive?

The good news is that individuals who have received training on automated external defibrillators (AED) and cardiopulmonary resuscitation (CPR) can double or triple a victim's chance of survival. That's why our Blackhawk team has taken steps to be prepared. Recently, 72 of our employees participated in AED and CPR training in order to learn how to save lives in the event of cardiac and breathing emergencies and every Blackhawk location has an AED available.

American Red Cross

AMERICAN RED CROSS BLOOD DRIVE, OCTOBER 27

In response to an urgent need for eligible blood and platelet donors, Blackhawk is hosting a blood drive for the American Red Cross on Friday, October 27, from 11:00 AM - 4:00 PM at our Court Street branch.

Why donate?

Each pint of blood that is donated may be helping as many as three people! Donating blood is safe, simple and takes about one hour.

Who can donate?

Blood can be safely donated every 56 days. Individuals who are 17 years of age, weigh at least 110 pounds and are in generally good health are eligible to donate blood.

We hope you'll join us in meeting this urgent need. For more information or to schedule an appointment to donate blood, contact:

1-800-RED CROSS (1-800-733-2767) | redcrossblood.org

Welcome to the Blackhawk Team



CeeCee Philipps – Stoughton Branch Manager

For Cynthia Philipps – who is far more likely to answer to "CeeCee" – being the new branch manager at Blackhawk's Stoughton location is an exciting opportunity to work with a talented team that will lead to involvement with a whole new

community and group of people.

"I've been visiting the local businesses and getting to know the community in Stoughton and LOVE this new adventure!" said CeeCee. "As a veteran ambassador for Forward Janesville, I'm looking forward to getting involved with the Stoughton Chamber and contributing to this community and its businesses as only Blackhawk can."

CeeCee comes to Blackhawk from Boardtracker Harley-Davidson, where she worked as a Marketing, Events & Social Media Manager. While attending college at UW-Whitewater, CeeCee was a teller at Marine Bank and has also worked in sales for a variety of companies. She has two daughters: a current college student and a recent college graduate.

"I see great opportunity in Stoughton and want to invite you all to stop out and get to know this branch," CeeCee said. **"Together, we are going to make great things** happen – energy and enthusiasm run rampant here!"



Katy Speth – Wealth Management Financial Advisor, Milwaukee Street

Katy Speth has joined Blackhawk as a Wealth Management Financial Advisor at our Milwaukee Street branch in Janesville. She came to Blackhawk a few months ago

from PNC Bank in Loves Park, IL, but she was actually born and raised in Janesville. A graduate of Craig High School and UW-Madison, Katy is glad to be home again and eager to demonstrate to members that financial planning is invaluable and easily available to all.

"People work hard for their money, so it deserves close attention," Katy said. "I look forward to meeting and working with members so I can answer their questions or offer a second opinion regarding their financial goals. I'm here to help."

Katy is also excited to be part of the Blackhawk organization and to participate in its community involvement, which is especially important to her. Her diverse background includes being a military spouse, mother of five children, high school teacher and personal trainer. We invite you to contact Katy today to start talking about your financial goals.

Find out how Katy can help you today: 608-314-1201 catherine.speth@lpl.com

MAKING A DIFFERENCE IN OUR COMMUNITIES



Freedom Fest – July 1: Blackhawk donated 1,000 reusable grocery bags, which employees and volunteers helped fill with food provided by Convoy of Hope for those in need.



Milton Parade – July 4: More than 25 employees represented Blackhawk in the parade, themed United as One. An unmounted horse led the parade in honor of the first Grand Marshall, Patrick G. Howe.



Bert Blain Memorial Heart – August 27: We appreciate all of the walkers, donors and volunteers who joined Team Blackhawk in making a difference in the hearts of many!



Rock County 4-H Fair – July 24-30: Our tent had an incredible 21,000 visitors, and we heard great things about our free, fun games and prizes! We were also happy to offer education on our services, extend tent space to local nonprofits and support the 4-H Fair meat sale.



Kenosha City Employees Picnic – July 23: Employees and their families enjoyed a Kenosha Kingfish game, a picnic lunch on the grounds, and "photo opps" of their children inside city vehicles (police, fire and public works). Blackhawk helped sponsor this special event.



Relay for Life – August 4: Thanks to all who were a part of our Blackhawk team, which was organized by Blackhawk employee and cancer survivor, Lisa Wittig. Funds raised directly support the American Cancer Society's efforts to help end the pain and suffering of cancer.

IT'S GOING TO BE SPOOKTACULAR



TUESDAY, OCT. 31 - DECORATING CONTEST

Visit our branches to check out the cool decorations and vote for your favorite branch on our facebook page. Bring your kids in with you to trick or treat at any of our branches.

Same Day ACH Debits Effective September 15

Please be aware that in the past, automatic payments (ACH) could take a day or two to come out of your account. As of September 15, 2017, funds can come out of your account the same day that you authorize them. ACH debits include electronic payments, automatic drafts, paper check conversions, or any electronic withdrawal from your account.

COME ONE · COME ALL TO OUR M·E·M·B·E·R A P·P·R·E·C·I·A·T I·O·N P·I·C·N·I·C TOGETHER STRONGER

FOOD AND FUN AT THE BLACKHAWK MEMBER APPRECIATION PICNIC

Thanks to all of you who were able to join us for the annual Janesville Membership Appreciation Picnic at our Court Street branch. This year's theme, Backyard Carnival, was a hit! On September 23rd, members enjoyed carnival games, live music and food. We always have so much fun celebrating this special day with everyone and being able to show you how much we value your confidence in Blackhawk. You are a huge part of our success!

Senior Management Team

Sherri Stumpf, CEO sstumpf@bhccu.org

Matt Krauter, SVP New Markets mkrauter@bhccu.org

Lisa Palma, SVP Member Experience, CXO *lpalma@bhccu.org*

Caroline Redmann, SVP Operations, COO credmann@bhccu.org

Delavan

1116 E Geneva St

David Schalk, SVP Lending, CLO dschalk@bhccu.org

Matt Wohlers, SVP Finance, CFO mwohlers@bhccu.org



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Janesville – Eastside 2704 E Milwaukee St

Janesville – Northside 3012 Deerfield Dr Janesville – Westside 2640 W Court St Janesville – Southside

1545 Center Ave

Beloit 500 Public Ave Ste 101 Edgerton 617 N Main St

> Kenosha 7180 75th St

Milton 701 S Janesville St

Stoughton 1525 US Hwy 51-138 Kenosha City Employees 625 52nd St Room 108 262-658-1500

Kenosha City Employees