



Sherri Stumpf, Blackhawk Community Credit Union CEO



People always ask me how credit unions are different from banks, since we offer the same products and services. Credit unions were first formed around the cooperative model that has seven guiding principles. The difference is in these principles, which continue to steer us today.

They include:

- Membership is voluntary and open to the groups we serve.
- Members have a voice with their vote.
- When you become a member, you also become an owner.
- The organization is independent and self-reliant.
- We provide information and education with no strings attached.
- There is cooperation between other credit unions.
- We give back to the community.

At Blackhawk, we strive to accomplish all of these principles. However, we live for the principle of giving back to the community with the responsibility of doing it on your behalf and making you proud to be a member.

Profits made by the credit union are given back to you, and the entire membership, through lower fees, lower interest rates on loans, higher dividends on savings and support of non-profit agencies within the communities we serve. On the following page, it's our honor to apprise you of all the ways your membership contributes to making a difference.

We do this because we consider you our family. Family looks out for one another and is there when others may not be. We see it as our social responsibility to always ask ourselves if we can help when a need arises. This is how our new Next Step lending products were founded.

When loan requests don't fit our traditional underwriting, we are dedicated to taking another look. Next Step isn't just a loan. It's a plan to help members achieve their financial goals. Recently, we had the privilege of helping a family who dedicated themselves to caring for their aging parents. In addition to losing their parents, they also lost a job. As they were grieving and recovering, their finances and credit took a toll. With a new job and an inherited home, no bank would invest in them. We helped them make a plan and gave them a home loan.

This is the credit union difference.

Thank you for being a part of our family.

Sincerely,

Sherri Stumpy Sherri Stumpf





Your 2016-2017 BOARD OF DIRECTORS



MARY FREDERICK CHAIRPERSON Member since 1976 Board Member since 2006 mfrederick@bhccu.org



SHANNON RILEY VICE CHAIRPERSON Member since 2008 Board Member since 2014 sriley@bhccu.org



TOM OSMOND TREASURER Member since 1969 Board Member since 1983 tosmond@bhccu.org



MARGARET FENRICK SECRETARY Member since 1976 Board Member since 2006 mfenrick@bhccu.org



GLEN LEA EMERITUS DIRECTOR Member since 1965 Board Member since 1965 glea@bhccu.org



TIM SILHA DIRECTOR Member since 1976 Board Member since 2014 tsilha@bhccu.org



EDMUND HALABI DIRECTOR Member since 1988 Board Member since 2014 ehalabi@bhccu.org



JOHN JENKS DIRECTOR Member since 1996 Board Member since 2016 jjenks@bhccu.org



2016 DONATIONS

2016 Donations

In addition to granting over \$15,000 in scholarships to college-bound students, we were honored to give time, talents and treasures to these organizations in 2016.

FINANCIAL LITERACY

Faith Works **Beloit School District** Beloit Stateline Literacy Council Edgerton/Milton Reality Fair Janesville School District Money Matters

HEALTH CARE & DISABILITIES

Agrace Hospice & Palliative Care American Cancer Society American Heart Association American Red Cross Camden Foundation Edgerton Hospital Foundation **Epilepsy Foundation** Healthnet of Rock County, Inc. Independent Disability Services Kandu Industries, Inc. Mercy Health System, **Hospice Care** Mercy Health System, House of Mercy Muscular Dystrophy Association National Multiple

Sclerosis Society Riverfront

Rock County Cancer Coalition Skaalen Benevolent Care Endowment

Smiles

Special Olympics St Mary's Hospital Foundation Three Gaits, Inc.

YOUTH SERVICES

Big Brothers/Big Sisters of Rock, Walworth & **Jefferson Counties** Blackhawk Scholarships Boy Scouts of America Boys & Girls Club of Janesville and Walworth County Casa of Rock County Children's Miracle Network

Delavan Youth Football Edgerton High School Green Beret Marching Band Janesville Figure Skating Club Janesville Hockey Club Janesville School District. Bags of Hope Janesville School District, Parker & Craig Closets Janesville Youth Baseball/Softball Junior Achievement Milton Choir Milton Basketball Booster Club Milton Girls Soccer Booster Club Milton Hockey Booster Club Milton Track & Field Parker High School Programs Project 16:49 St. William Parish Boy Scout Troop 539 Tider Football Booster Club **UW Rock County Foundation**

ADVANCEMENT OF COMMUNITIES

American Legion Arts Council of Edgerton Greater Beloit Chamber of Commerce Cedar Crest Cornerstone of Hope Dane County Humane Society Delavan Cinco de Mayo Delavan-Darien Rotary Club Delayan Historical Foundation Delavan-Delavan Lake Area Chamber of Commerce

ECHO Edgerton Chamber of Commerce **Edgerton Community Fund** Edgerton Fire Department Edgerton Community Outreach Edgerton Heritage Days Edgerton Rotary Club Forward Janesville Freedom Fest

Friends of Phoenix Park Bandshell Gifts Men's Foundation Geneva National Foundation, Inc. Hedberg Public Library Janesville Elks Lodge Janesville Jets Janesville Noon Lions Club Janesville Performing Arts Center Janesville Police Department Janesville Rotary Foundation Milton Chamber of Commerce Milton Food Pantry Milton Historical Society Milton Public Library Rock Aqua Jays Rock County 4H Fair Rock County Historical Society Rock County Humane Society Rock Valley Community Programs **Rotary Botanical Gardens SCWBA** Salvation Army Stateline Foundation Stoughton Food Pantry Stoughton Kiwanis Stoughton Area Resource Team Stoughton Area Veterans Memorial Park Stoughton Chamber of Commerce Stoughton Fire Department Stoughton Food Pantry Stoughton Police Department

Tri Community Center for Sterling North Twin Oaks Shelter UAW Local 95 United Way Blackhawk Region VetsRoll Vietnam Veterans of America

Stoughton VFW

Westgate Corridor YMCA of Northern Rock County YWCA of Rock County Zonta Club of Janesville



Year IN REVIEW

2016 was a wonderful year! Here are just a few of the highlights:

SPRING

- There are over 45,000 Blackhawk family members as of Spring 2016
- We participated in the Annual Children's Miracle Network Bowl-A-Thon and helped them in raising more than \$8,800.
- We were voted Best Financial in The Gazette's Readers Choice Awards for the sixth year running.

SUMMER

- Janesville Police Department awards Outstanding Service plaque for Paws for a Cause program supporting the Janesville K9 unit.
- Our very own Lisa Wittig was an Honorary Survivor speaker and headed up our team at the American Cancer Society's Relay for Life this year. We raised over \$6.600 for this wonderful cause.
- We had 25 employees and their families participate in the Bert Blain Memorial Heart Walk this year raising \$3,800.

FALL

- Over 500 members joined us for our annual Membership Appreciation Picnic.
- We had 18 employees participate in United Way's Day of Caring where teams worked on various projects within the community.
- We partnered with ECHO providing turkeys and helping deliver Thanksgiving baskets to people in our community.

WINTER

- We were honored for the second year in a row to receive the First Place, Judges Choice at the Forward Janesville Jolly Jingle Parade.
- We partnered with Janesville School District and other local businesses to help provide Bags of Hope to area families.
- We made sure no names were left on the Salvation Army's Angel Tree to ensure that all the children would receive a Christmas Gift.

What's NEW IN 2017

2017 is a year full of change!

Blackhawk Community Credit Union is expanding. We just broke ground on our new branch on the Southside of Janesville which should be opening later this summer.

FUTURE HOME OF

BLACKHAWK

COMMUNITY

COMMUNITY

Southside Branch

COMING SPRING 2017

Our new Southside branch will be located at 1545 Center Ave., Janesville.

In January we merged with Kenosha City Employees Credit Union. We continue to grow with plans to open our very own Blackhawk branch in Kenosha later this year.



Bobbie Wilson, Kim Granger, Sherri Stumpf and Donna Peterson at the Kenosha Municipal Building.





UNAUDITED NUMBERS

		UNAUDITED NUMBERS	
ACCETC		2016	2015
ASSETS Cash & Cash Equivalents	\$	30,178,843	18,120,032
Loans (net)	Ų	327,780,261	308,880,563
Investments		74,121,464	69,603,997
Fixed Assets (net)		13,859,418	13,590,671
Other Real Estate Owned		207,652	219,860
NCUA Insurance Capitalization		3,940,076	3,721,161
Mortgage Servicing Rights		2,301,837	2,078,879
Accounts Receivable		1,555,667	1,396,153
Other Assets		2,014,558	1,583,897
Total Assets	\$	455,959,775	419,195,213
LIABILITIES AND MEMBER EQUITY SHARES & DEPOSITS			
Shares	\$	127,831,699	116,942,000
Share Drafts	·	83,650,899	75,072,669
Money Market Accounts		11,664,339	12,108,214
High Yield Savings Certificates		113,322,874 53,130,919	103,142,386 50,479,681
IRA Accounts		24,032,796	23,834,559
Total Shares	\$	413,633,527	381,579,509
Other Interest Liabilities		_	_
Non Interest Liabilities		6,348,852	4,368,231
Total Liabilities	\$	419,982,379	385,947,740
Total Member Equity		35,977,397	33,247,473
Total Liabilities and Member Equity	\$	455,959,775	419,195,213
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INTEREST INCOME			
Loan Interest Income			\$ 13,237,276 \$ 882,274
Investment Income			
Total Interest Income			\$ 14,119,550
DIVIDEND AND INTEREST EXPENSE			.
Dividend Expense Interest Expense			\$ 1,467,134 \$ 737
Total Dividend and Interest Expense			\$ 1,467,872
Net Interest Margin before Provision			\$ 12,651,678
Provision for Loan Loss			\$ 237,186
Net Interest Margin after Provision			\$ 12,414,492
Total Non-Interest Income			\$ 7,078,567
Income before Non-Interest Expense			\$ 19,493,059
Total Non-Interest Expense			\$ 16,513,040
Net Income			\$ 2,980,018
Number of Members			45,912



INDEPENDENT AUDITOR'S REPORT

Blackhawk Community Credit Union engaged Wipfli LLC to perform a financial statement audit as of our fiscal year-end of March 31, 2016. This is their opinion of our financial statements as of that date.

Audit, Risk and Compliance Committee and Board of Directors Blackhawk Community Credit Union Janesville, Wisconsin

We have audited the accompanying financial statements of Blackhawk Community Credit Union, which comprise the balance sheet as of March 31, 2016, and the related statements of income, comprehensive income, members' equity, and cash flows for the year then ended, and the related notes to the financial statements.

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Blackhawk Community Credit Union as of March 31, 2016, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States.

Wipfli LLP June 15, 2016 Madison, Wisconsin

Wipfli LLP



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